

# **BUSINESS** // CONCEPT

### **PRESTIGE BUSINESS stands for:**

- Reputation
- · Acting as a role model
- Success

### **PRESTIGE BUSINESS**

The magazine for managers and entrepreneurs who lead the way, provide impetus, recognise trends and develop companies further:

- Determined
- With an open, humane corporate culture
- Fair and with foresight!

PRESTIGE BUSINESS, published four times a year, represents exciting background stories, portraits, and analyses from the business world of leading companies in Switzerland. Our business editorial team have 17 years of experience to draw on in the Swiss economic area, and it speaks to Switzerland's opinion leaders.

# Our topics:

- Opinion Leader
- Finance/Fintech/Investments
- M&A/Succession Arrangements
- Digital Innovations
- Marketing
- Green Strategy
- Human Resources
- Mobility
- Charity
- Arts & Business Culture



### **ENTREPRENEUR AWARD**

Schweizer Fachmedien GmbH and KMU SWISS are presenting the "Swiss Entrepreneur Award" together since 2023. The award ceremony will take place at the KMU SWISS Spring Symposium in Baden.

### Who will be awarded:

Entrepreneurs / owners / CEO's / managing directors

## What will be awarded:

Sustainable business success

### Sustainable means:

- Not a fleeting fad (turnover, personnel, market position).
- Foresight
- Social engagement







# **BUSINESS** // CONCEPT

## **Cross-media synergies**

We do not harness the various possibilities that the internet and social media have to offer just any old way. Our customers will experience target-aimed presentation with us. As part of our website, new communication channels will get filled with life. This also results in individually tailored synergies between classic print and the new Web 2.0 offerings. We also offer independent online formats, such as news, photo series and online comments. Our editorial team selects topical issues from the core sections of the print editions and edits them for an online presence.

## **Target groups**

With PRESTIGE BUSINESS, you are anchored in the entire business world of Switzerland. Our readers appreciate clear and cosmopolitan attitudes towards life. They are decision-makers in their companies and want to make a difference. PRESTIGE BUSINESS reaches Swiss managing directors, executives in enterprise companies, supervisory boards, HR and IT managers, IT purchasers and marketing managers in trade, commerce and industry, consultants, software developers, system and network administrators, manufacturers, retailers, distributors, security specialists, department heads and sales representatives, CIOs and CEOs, and scientists in business and in the university environment. Thanks

to our collaborations with central professional associations and institutions (federal government, cantons, municipalities), we are also featured in waiting areas.

## Collaborations with multipliers and anchor customers

We are on the ground at key trade fairs and corporate events, such as the Swiss Marketing Forum, the Forum for Swiss Foreign Trade, KMU Swiss, Swiss Online marketing, HR Festival, Business Breakfast of the FFHS, Europa Forum Luzern, Topsoft, Business Innovation Week, Swiss CRM Forum, Digital Summit, IT-SA, Swiss Lean Congress, Swiss Leadership Forum and KMU Business Circle, where we maintain our networks and get journalistic ideas.

## Special prints

If customers maintain long-term cooperation with us, further communication and marketing opportunities open up in special prints, in which the customer's previous appearances are once again bundled. You are then not only represented on our innovative platform, but can also use your own communication and marketing channels with magazine quality.

In each issue, we point the way for your long-term planning with key topics. In addition, we will realise key current topics ourselves and on request.

# **BUSINESS** // CONTENTS



## **Issues**

## Issue 01/24 (February 2024)

Mobility focus & Swiss Entrepreneur Award

- Modern Car Sharing Concepts
- The best business cars
- Sustainable transport solutions
- The public mobility offers
- Entrepreneur of the Year on the occasion of the SME Symposium in Baden on March 21, 2024

## Issue 02/24 (May 2024)

The Swiss real estate market

- Real estate valuations
- The real estate as a capital investment
- The best real estate funds
- The real estate renovation and appreciation

# Issue 03/24 (September 2024)

Marketing & Sales

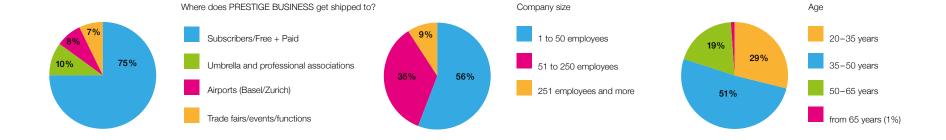
- The best marketing strategists in Switzerland
- Swiss Made Marketing
- The best CRM systems
- The latest sales strategies
- Employee motivation systems

# Issue 04/24 (November 2024)

Innovations & Successes

- The innovation leaders of Switzerland
- The most popular employers in Switzerland
- The most beautiful business suits
- The most beautiful business watches

# **BUSINESS** // DISTRIBUTION



The readers of PRESTIGE BUSINESS:

- Entrepreneurs
- Managing directors
- CEOs/Managers
- Members of Executive Boards
- Boards of Directors
- IT purchasers
- Specialist committees and associations

# **BUSINESS** // FORMATS & PRICES

**Editorial deadline** 

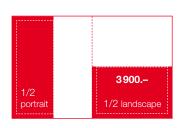
23 January 2024

Issue Publication
Issue 1/24: February
Issue 2/24: May
Issue 3/24: September

Issue 4/24:

May 23 April 2024 September 2 August 2024 November 16 October 2023

**6500.–** 









Front covers, inserts, RBK 10%

# **Time discounts**

2 bookings 3 % 3 bookings 5 % 4 bookings 7 %

Advertising rates for 2024 (excl. 8.1 % VAT)

## **Deadline for advertisements**

6 February 2024 7 May 2024 15 August 2024 30 October 2024

Formats	Type area	Full bleed	Rates
Gatefolder	190 x	270/400 x 270+3mm	CHF 17'750
Opening Spread		420 x 270 + 3 mm	CHF 12'500
2/1 page		420 x 270 + 3 mm	CHF 10'000
1/1 page	179 x 232 mm	210 x 270+3mm	CHF 6500
1/2 page landscape	179 x 118 mm	210 x 135+3mm	CHF 3900
1/2 page portrait	87 x 232 mm	102 x 270+3mm	CHF 3900
1/3 page landscape	179 x 73 mm	210 x 90+3mm	CHF 2950
1/3 page portrait	56 x 232 mm	72 x 270+3mm	CHF 2950
1/4 page landscape	179 x 49 mm	210 x 65+3mm	CHF 2350
1/4 page portrait	36 x 232 mm	52 x 270+3mm	CHF 2350
Titel page			On Request
Inside front cover		210 x 270+3mm	CHF 8 000
Inside back cover		210 x 270 + 3 mm	CHF 7 100
Outside back cover		210 x 270+3mm	CHF 8850

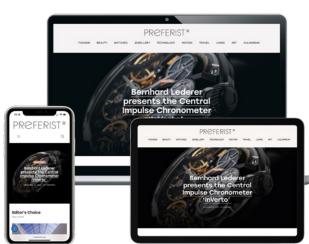




# // CROSSMEDIA-CONCEPT

As part of the cross-media advertising concept of our B2B-magazines, our customers can always find exciting and suitable advertising and communication opportunities for their products and services. We offer content news, photo series, analysis and column formats as part of our web presence. The print and digital channels are available networked. Target groups with high purchasing power are addressed precisely and without major wastage.

Let us advise you. (s.willms@schweizerfachmedien.ch)



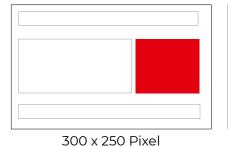




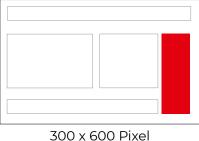


# **BUSINESS** // BANNER

# Rectangle



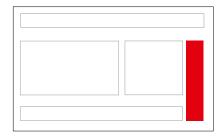
# Halfpage



# Leaderboard



# Skyscraper



728 x 90 Pixel	160	) X	60	00	Ρi	xe	1

Banner	Format	Price in CHF/per month
Rectangle	300 x 250 pixels	On request
Half page	300 x 600 pixels	On request
Leaderboard	728 x 90 pixels	On request
Skyscraper	160 x 600 pixels	On request
Other formats		On request
Advertorial		On request

The advertising materials must be delivered according to general specifications. Flash or Gif may be used. Placement and advertising media delivery: **(s.willms@schweizerfachmedien.ch)**. The lead time for placement is usually at least three working days. Combined print & online discounts on request.



# **BUSINESS** // DATA DELIVERY & IMPRINT

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## A PART OF FIRST CONSULENZA AG

# Please supply the following digital data:

Advertisements: HighEnd PDF/X

Images: Auflösung 300 dpi

Colour mode: CMYK
Bleed: 3 mm

Editorial: 1/1 page approx. 3000 characters

Text: Word document

# Data delivery (advertisements) to:

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r.brutschin@schweizerfachmedien.ch

# Editorial (texts and images) to:

Swenja Willms

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## **Publication frequency**

4 times a year

## **Print run**

25'000 copies

+ additional runs for trade fairs

## **Format**

210 x 270 mm, adhesive binding

## **Paper**

**Cover:** 350 g/m², matt coated illustration printing paper with matt dispersion varnish

**Substance:** 115 g/m², volume paper matt illustration printing paper

## **IMPORTANT!**

Please make sure that the images and fonts are embedded in the PDF. In the event of faulty files (too low a resolution, wrong colour setting, non-embedded fonts), it is not possible to make a complaint.

Due to the adhesive binding of the magazine, when laying out a full-bleed advertisement, please make sure that all important information is about 10 mm away from the outside and inside margin so that all information is still legible after the magazine has been completed.